

Statement of Kevin Voss

My name is Kevin Voss and I am the President of Door County Broadband, LLC ("DCB"). This Statement and the attachments hereto provide factual support for DCB's challenge to the designation by the Federal Communications Commission ("FCC") of certain census blocks as "unserved" when such census blocks are "served" by DCB. This Statement is intended to accompany the FCC Form 505 DCB is filing in connection with the Connect America Fund Phase II challenge process. I hereby declare under penalty of perjury that the statements of fact set forth herein are true and correct to the best of my knowledge, and that I have undertaken due diligence to obtain knowledge regarding these facts. My initials on the certification of FCC Form 505 attest to such certification.

- DCB provides facilities-based terrestrial residential fixed wireless broadband and voice service in Door County, Wisconsin.
- 2. It is a fact that DCB offers voice and broadband service in the census blocks as listed in the Form 505 attached hereto (the "challenged census blocks"). <u>Exhibit A</u> hereto are maps depicting the challenged census blocks overlaid by coverage maps showing the areas covered by our fixed wireless signal, with yellow circles showing the location of existing subscribers to DCB's broadband service.
- 3. In each challenged census block, it is a fact that DCB offers the public a service that provides (a) speeds of at least 4 Mbps downstream and 1 Mbps upstream, based on information from Nate Bell, DCB's CTO, (b) usage allowance of at least 100 GB per month, (c) round-trip latency of 100 milliseconds or less measured from the customer premises to the closest Internet core peering interconnection point and back to the customer premises, based on information from Nate Bell, DCB's CTO, and (d) broadband and voice pricing at levels reasonably comparable to the pricing for similar broadband service in nearby urban areas. Specifically, in each challenged census block, non-promotional price for DCB's voice service is \$19.95, below the benchmark of \$46.96 per month, and the non-promotional price for broadband service is \$49.95, below the benchmark of \$60.00 per month.

- 4. As additional factual evidence of DCB's voice and broadband service in the challenged census blocks, attached as <u>Exhibit B</u> are screen shots of DCB's web page that describe the broadband and voice service offerings and how a consumer can subscribe to such services in the challenged census blocks. The "Silver" tier includes broadband speeds of up to 5 Mbps downstream and 2 Mbps upstream with no data cap for a monthly charge of \$49.95. Attached as <u>Exhibit C</u> are copies of DCB's billing statements for one customer in each of the challenge census blocks (name and partial address redacted). Attached as <u>Exhibit D</u> is the map that CostQuest Associates / LinkAMERICA Alliance created with information about DCB's transmission sites. <u>Exhibit E</u> is the census tract data as submitted to the FCC for Form 477 on August 12th, 2014.
- 5. It is a fact that, in each challenged census block, DCB holds itself out to the public as ready, willing and able to provide both broadband and voice service. As the information above indicates, it is a fact that DCB has voice and broadband-capable physical assets that cover the challenged census blocks and has at least one existing broadband, voice or broadband and voice subscriber in each of the challenged census blocks.